

# BUSINESS MICROSOFT SERVICES

YOUR IT SOLUTIONS



# MICROSOFT SERVICES

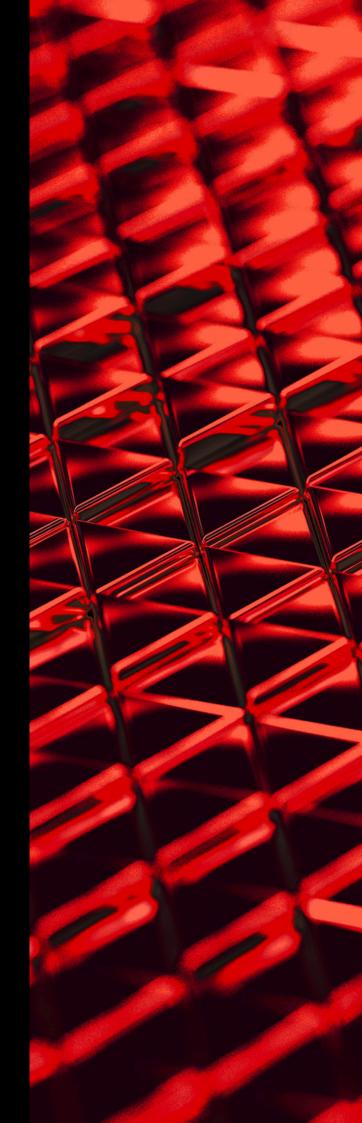
# BRINGING THE BENEFITS OF MICROSOFT SERVICES TO YOUR BUSINESS

You're almost certainly using Microsoft products and services in your business already: few enterprises of any size of kind could function for long without Word, Excel, Outlook and, in these days of flexible working, Teams.

But these familiar, everyday applications are just part of the much wider range of cloud-based Microsoft services available to SMEs.

At Acora One, we have the experience and expertise to help you introduce and adopt capabilities including CRM, ERP, fully secure remote working, and the enormous time-saving potential of artificial intelligence through our range of Microsoft services.







For SMEs, the great advantage of Microsoft services is their flexible, scalable nature. You can create an IT environment with all the power and functionality you need, without either paying over the odds for a enterprise-grade solution or settling for a 'lite' version.

Plus, the subscription pricing model for these cloud-based services is both highly cost-effective, and allows easy adjustments in line with your business's changing requirements.

We've been an accredited Microsoft Partner since 2019 - your assurance that we have the skills, knowledge and capabilities to help you get the most from Microsoft's products, service and solutions.

Within Acora One, we also have specialists with relevant, role-based Microsoft skills and certifications, enabling us to create individual solutions to fit your specific needs and circumstances.









We work with SMEs at every stage in the Microsoft journey, from those taking their first steps towards replacing on-premise infrastructure with cloud-based services, to businesses already well on the way to full cloud adoption.

We specialise in helping SMEs introduce and adopt three of the most popular and powerful Microsoft cloud-based services: Modern Workplace, Business Central and Copilot.

Each has its own particular capabilities and benefits, and can be tailored to meet your exact needs.

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#### **MODERN WORKPLACE**

The ultimate destination of the Microsoft cloud adoption journey, Modern Workplace is a suite of products that gives people the freedom to work securely from anywhere, without being tied to an on-premise network.

Its inherent flexibility and scalability mean you can introduce the tools you need, as and when you need them, based on your specific business and users' needs.

## OUR OFFERINGS

## $\Diamond$

#### **BUSINESS CENTRAL**

Designed for organisations with 25–300 employees, Business Central is ideal for growing businesses that need more than basic accounting software.

It supports multi-entity operations, complex reporting, and sector-specific needs without the overhead of enterprise systems.

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#### **MICROSOFT COPILOT**

Copilot is Microsoft's generative artificial intelligence (AI) chatbot. Unlike ChatGPT and others, its responses are grounded in your own data, such as SharePoint files and folders, emails and Teams groups.

As a 'personal assistant' integrated into your Microsoft applications, it can quickly locate information, produce summaries and transcripts and perform other routine tasks, saving your users huge amounts of time.



# MICROSOFT PARTNERS

#### **EXPLAINED FOR YOU**

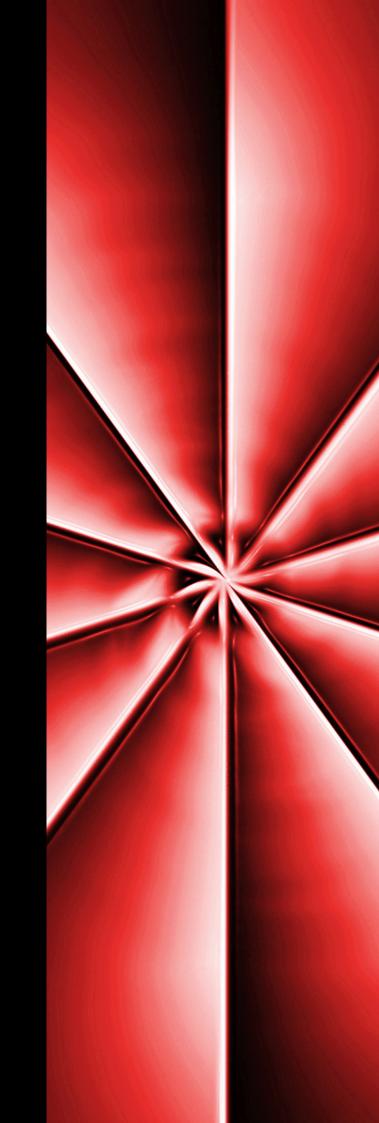
At Acora One, we're proud to be a Microsoft Partner, and have been for many years. But what does this mean in practice? Most importantly, what are the benefits of working with a Microsoft Partner for a small or medium-sized business like yours?

For a professional IT company like Acora One, becoming a Microsoft Partner is a big deal.

You have to satisfy Microsoft that you can create, then deliver solutions and services to specified standards, based on its technologies and products. In return, you receive globally recognised accreditation of your expertise and capability.

We earned this coveted status back in 2019 and we've proudly maintained it ever since.







At Acora One, we pride ourselves on maintaining the highest standards of service and security, as demonstrated by our extensive range of certifications.

These certifications not only reflect our commitment to excellence but also provide significant benefits to our clients.

By partnering with Acora One, you can be assured of robust, compliant, and secure IT solutions that meet industry standards.

Our certified expertise ensures that your business operations are protected, efficient, and aligned with best practices, giving you peace of mind and the confidence to focus on your core business activities.

#### **OUR CERTIFICATIONS**



#### ISO 9001

This shows our dedication to high levels of quality management and continuous improvement.



#### ISO/IEC 27001

This shows that we take your information security seriously, and that effective measures are in place to maintain data security.



### CYBER ESSENTIALS PLUS

A simple but effective, Government backed scheme that protects your business against a whole range of common cyber attacks.



#### MICROSOFT PARTNER

We are an accredited Microsoft Partner, with the knowledge, skills and commitment to help you implement technology solutions.



#### **GET IN TOUCH WITH OUR TEAM**

At Acora One, we are committed to empowering your business with the best IT solutions.

If you would like to learn more about how partnering with Acora One can help transform your business you can contact us via phone, email, or through our website.

Our team will be happy to help.







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Let's work together to secure your business's future success.